

Customer Complaint Procedures

Do you have a documented customer complaint procedure? This is very important in ensuring that you retain a high level of service for your members. Have a look at the following complaint procedure.

Customer advises you of a complaint / problems

- 1. Stay calm.
- 2. Listen to the customer's side of the story.
- 3. Write down name and complaint details in a complaint log book.
- 4. Be patient and understanding the customer is always right!
- 5. Ask the customer how they would like to see it resolved.
- 6. Decide on an appropriate course of action.
- 7. If necessary, discuss the course of action with the appropriate higher body.
- 8. Explain to the customer what you will be doing to assist their complaint.
- 9. If possible resolve the complaint immediately.
- 10. If not notify them of the timeframe of the resolution.
- 11. Stay in touch with the customer as promised.
- 12. Keep records of discussion and telephone calls.
- 13. Work towards a fair resolution for both parties.